

SALES PLAN TEMPLATE

FISCAL YEAR START DATE	01/01/2020
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PRODUCT NAME		Jan	Feb
ITEM 1	YEAR PRIOR	\$400.00	\$350.00
	SALES GOAL	\$500.00	\$400.00
	% OF CHANGE	25%	14%
ITEM 2	YEAR PRIOR	\$400.00	\$350.00
	SALES GOAL	\$500.00	\$400.00
	% OF CHANGE	25%	14%
ITEM 3	YEAR PRIOR	\$400.00	\$350.00
	SALES GOAL	\$500.00	\$400.00
	% OF CHANGE	25%	14%
ITEM 4	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!
ITEM 5	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!
ITEM 6	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!
ITEM 7	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!
ITEM 8	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!
ITEM 9	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00

	% OF CHANGE	#DIV/0!	#DIV/0!
ITEM 10	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!
	YEAR PRIOR TOTAL	\$1,200.00	\$1,050.00
	SALES GOAL TOTAL	\$1,500.00	\$1,200.00
	% OF CHANGE TOTAL	25%	14%



Mar	Apr	May	Jun	Jul	Aug
\$300.00	\$350.00	\$400.00	\$300.00	\$400.00	\$350.00
\$500.00	\$400.00	\$500.00	\$400.00	\$500.00	\$400.00
67%	14%	25%	33%	25%	14%
\$300.00	\$350.00	\$400.00	\$300.00	\$400.00	\$350.00
\$500.00	\$400.00	\$500.00	\$400.00	\$500.00	\$400.00
67%	14%	25%	33%	25%	14%
\$300.00	\$350.00	\$400.00	\$300.00	\$400.00	\$350.00
\$500.00	\$400.00	\$500.00	\$400.00	\$500.00	\$400.00
67%	14%	25%	33%	25%	14%
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
MONTHLY TOTALS					
\$900.00	\$1,050.00	\$1,200.00	\$900.00	\$1,200.00	\$1,050.00
\$1,500.00	\$1,200.00	\$1,500.00	\$1,200.00	\$1,500.00	\$1,200.00
67%	14%	25%	33%	25%	14%

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Sep	Oct	Nov	Dec	TOTAL
\$450.00	\$350.00	\$450.00	\$350.00	\$4,450.00
\$500.00	\$400.00	\$500.00	\$400.00	\$5,400.00
11%	14%	11%	14%	21%
\$450.00	\$350.00	\$450.00	\$350.00	\$4,450.00
\$500.00	\$400.00	\$500.00	\$400.00	\$5,400.00
11%	14%	11%	14%	21%
\$450.00	\$350.00	\$450.00	\$350.00	\$4,450.00
\$500.00	\$400.00	\$500.00	\$400.00	\$5,400.00
11%	14%	11%	14%	21%
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$1,350.00	\$1,050.00	\$1,350.00	\$1,050.00	\$13,350.00
\$1,500.00	\$1,200.00	\$1,500.00	\$1,200.00	\$16,200.00
11%	14%	11%	14%	21%



SALES PLAN TEMPLATE

FISCAL YEAR START DATE	
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PRODUCT NAME		Jan	Feb
ITEM 1	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!
ITEM 2	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!
ITEM 3	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!
ITEM 4	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!
ITEM 5	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!
ITEM 6	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!
ITEM 7	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!
ITEM 8	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!
ITEM 9	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00

	% OF CHANGE	#DIV/0!	#DIV/0!
ITEM 10	YEAR PRIOR	\$0.00	\$0.00
	SALES GOAL	\$0.00	\$0.00
	% OF CHANGE	#DIV/0!	#DIV/0!
	YEAR PRIOR TOTAL	\$0.00	\$0.00
	SALES GOAL TOTAL	\$0.00	\$0.00
	% OF CHANGE TOTAL	#DIV/0!	#DIV/0!

#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
MONTHLY TOTALS					
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

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